

Jaclyn W. Morgan

From: Morrisville Chamber of Commerce [chamber@morrisvillenc.com]
Sent: Monday, November 03, 2008 10:48 AM
To: Jaclyn W. Morgan
Subject: Morrisville Chamber e-News

November 2008

**Upcoming Chamber Events****Creating a More Productive Workplace**

This seminar will take the mystery out of creating a more efficient and productive workplace. Learn what few companies already know and practice in terms of motivating employees, increasing productivity, and improving your bottom-line.

Rick Grandinetti is a Morrisville-based business consultant who educates business owners, managers, sales professionals and others on how to be "so good they cannot be ignored." This is the second seminar in a series of four.



Date: Monday, Nov. 3

Time: 12 - 1:30 p.m. (bring you lunch)

Place: Morrisville Chamber, 260 Town Hall Dr.

Cost: Free for Chamber members; \$25 for non-members

RSVP to the Chamber at 463-7150 or chamber@morrisvillenc.com.

Learn How to Service the Best and Profit the Most

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e-Newsletter sponsored by--



Celebrate the Grand Opening of CareFirst Animal Hospital's new Morrisville location on Dec. 4, 2008!

For directions and complete details visit www.carefirstanimalhospital.com.



Learn how to separate yourself from other businesses with similar products by out-servicing the competition. You will learn how all products look alike and how it's your level of service and company culture that sells, not the product itself.

Rick Grandinetti is a Morrisville-based business consultant who educates business owners, managers, sales professionals and others on how to be "so good they cannot be ignored." This is the third seminar in a series of four.

Date: Monday, Nov. 10
Time: 12 - 1:30 p.m. (bring your lunch)
Place: Morrisville Chamber, 260 Town Hall Dr.
Cost: Free for Chamber members; \$25 for non-members
RSVP by Nov. 7 to the Chamber at 463-7150 or chamber@morrisvillenc.com.

New Member Luncheon

New Chamber members and new employees of current member companies are invited to a lunchtime orientation session. You will network with other new members, enjoy a complimentary lunch, introduce your business, and learn how to maximize the benefits of your membership.

Sponsored by **HoneyBaked Ham Company**.



Date: Wednesday, Nov. 12
Time: 12 - 1:30 p.m.
Place: Morrisville Chamber, 260 Town Hall Dr.
Cost: Free for new Chamber members
RSVP by Nov. 10 to the Chamber at 463-7150 or chamber@morrisvillenc.com.

Training is for Dogs; Educating is for People



Learn how to educate and empower your employees to take ownership in your organization and become natural marketers. Learn how money is wasted on unnecessary training programs and outside marketing efforts.

Rick Grandinetti is a Morrisville-based business consultant who educates business owners, managers, sales professionals and others on how to be "so good they cannot be ignored." This is the final seminar in a series of four.

The Holidays are Just Around the Corner!

Book your company's holiday celebration today at the **NEW** Holiday Inn on Airport Boulevard.

Private dining and banquet facilities, and lounge

Custom-designed menus to suit your needs

Exceptional room rates should you choose to stay the night

*** Book your party by Nov. 15 and get the meeting room rental for \$200!**

Contact:

Shannon Seibert
 (919) 655-1150

Sally Nottingham
 (919) 653-2263

Click here for sponsorship & advertising opportunities with the Morrisville Chamber.

Date: Monday, Nov. 17
Time: 12 - 1:30 p.m. (bring your lunch)
Place: Morrisville Chamber, 260 Town Hall Dr.
Cost: Free for Chamber members; \$25 for non-members
RSVP by Nov. 14 to the Chamber at 463-7150 or
chamber@morrisvillenc.com.

BizTalk: Taking Your Business to the Next Level

Led by certified business coach **Michael Washington**, MBA, this seminar is designed for business owners and managers who want to:

- Master the financial systems of your business;
- Turn the potential of your business into a reality by attracting more prospects and turning them into customers;
- Eliminate the financial chaos in your business and take control of your time at work;
- Develop a systematic way for customers to buy and buy again;
- Build a profitable enterprise that works even when you're not there!



Date: Wednesday, Nov. 19
Time: 12 - 1:30 p.m.
Place: N.C. Wesleyan College, 2000 Perimeter Park Dr.,
 Morrisville
Cost: Free for Chamber members; \$20 for non-members
 Bring your lunch or purchase a box lunch in *advance* for \$10.
 (No-shows will be billed.)
RSVP by Nov. 17 to the Chamber at 463-7150 or
chamber@morrisvillenc.com.

From the Chamber

Sen. Elizabeth Dole addressed Morrisville Chamber members at a luncheon on Oct. 15.



Senator Elizabeth Dole addressed an audience of about 50 Morrisville Chamber members on Oct. 15 at Presonwood Country Club.

She spoke about the economy, business in North Carolina, and

answered many questions. (L-R) Morrisville Chamber President Sharon Rosche'; US Sen. Elizabeth Dole; Morrisville Mayor Jan Faulkner and her sister Diane Cowan.

Are you saving money with the Member-To-Member Discount Program?

More than 30 businesses are currently offering money-saving discounts that are available only to Morrisville Chamber of Commerce members and their employees.

[Click here](#) for a complete list of participating businesses as well as information about offering your own discount. When doing business with a participating company, simply identify yourself as a member of the Morrisville Chamber to receive your discount.



Save These Dates!

THURSDAY, DEC. 4 -- [Economic Development Forum](#)
 "Going Green & Sustainable: Managing, Marketing & Making Money"

WEDNESDAY, DEC. 10 -- [Holiday Business After Hours](#)

FRIDAY, DEC. 12 -- [Women's Holiday Potluck](#)

Welcome new Morrisville Chamber members!

Please keep the following businesses in mind for your product and service needs. For more information, visit the online business directory at www.morrisvillenc.com.

Ad Imagery

Avance Family Care
 BB&T-McCrimmon Corners
 Cambria Suites
 Capital Area Workforce
 Charles Ray III Diabetes Association
 Chef Phil Evans
 FirstCare Animal Hospital
 Green Hope High School
 Land America
 Little Pros Academy
 News Talk 680 WPTF
 Pearl Therapeutics
 Tech Shop

Member News & Notes

CareFirst Animal Hospital will celebrate the Grand Opening of

it's new location at 11010 Lake Grove Blvd. in Morrisville on Thursday, Dec. 4 at 5:30 p.m. Special events will be going on all week (Dec. 2 - 6) at all four Triangle locations. For more information visit www.carefirstanimalhospital.com.

The Salvation Army of Wake County is looking for volunteers to serve as "bell ringers" for its annual kettle campaign which begins the day after Thanksgiving and runs until Christmas Eve. For more information contact Robyn van den Berg at 834-6733 or visit www.keepthebellringing.org.

TSG Academies announces the return of Vic Braden to the Triangle. Vic is one of the greatest coaches in the sport of tennis and has worked with top players including Pete Sampras, Andre Agassi and Tracy Austin. He will be at the Cary Tennis Park on Nov. 14-16. For more information visit www.tsgacademies.com.

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